TERMS AND CONDITIONS

Space Rental
1. Standard Booth
This contract for use of space provides an 8’ high, flameproof backwall drapery and 36” side rails with drapery; a 7’ x 44’ sign carrying exhibitor’s name and booth number; security service, and alarm/grounding. Exhibitors are responsible for scheduling their own booth cleaning. Security for a specific exhibitor must be contracted in advance by the exhibitor.

2. Furnishings
The exhibit hall is not carpeted; booth carpeting is required. Furniture, carpeting, accessories, lighting, any additional draping and signs, etc., are the sole responsibility of the exhibitor and should be ordered in advance from the official exhibition service contractor on the forms provided. Table coverings, as well as booth equipment, must be constructed of nonflammable material. All decorations, drapes, signs, banners, moss, split bamboo, and other similar materials must be flame-retardant to the satisfaction of the City of Seattle Fire Department and the fire marshal. Please note any additional fire-department regulations contained in the exhibitor service manual.

Construction, Installation, and Use of Exhibits
1. Restrictions on Use of Space
Exhibitors shall not sublet, assign, or share any part of the space allocated to them without the written consent of the management.

2. Eligibility to Exhibit
Only companies that provide a product or service concerned with the fields of English or foreign languages and literatures may exhibit.

3. Approval of Application
The MLA, at its sole discretion, reserves the right to reject any application to exhibit for any reason. For more information, see www.mla.org/exhibit_ad_policy.

4. Construction of Exhibits
Exhibits may not project beyond the space allotted, and aisles must be kept clear for traffic. Exhibits may not extend over 8’ in height or project forward more than 4’ along the back wall unless otherwise approved; all other walls are limited to 42” in height. Exhibits must be so arranged that exhibitors, their representatives, and equipment are inside the booth space. No walls, partitions, decorations, or obstructions that interfere with the view of any other booth may be erected. In the demonstration of language laboratory equipment, foreign language tapes, etc., only headsets may be used. To avoid annoyance to exhibitors in adjoining booths, the use of loudspeakers in booths is forbidden. Nothing shall be attached to or projected on any of the pillars, walls, doors, floors, or other Washington State Convention Center property. The use of Scotch or masking tape or similar products on painted or papered surfaces is prohibited. No nails or bracing wires used in erecting decorations or booths must be flame-retardant to the satisfaction of the City of Seattle Fire Department and the fire marshal.

5. Material Handling
NO FREIGHT OF ANY KIND WILL BE ACCEPTED by the Washington State Convention Center. Material handling will be managed by the official exhibition service contractor, whose service forms will be sent with the exhibitor service manual in mid-September. Should any shipments be made directly to the exhibit hall before 9 January, they will be refused and shipped back to the sender. All costs involved will be charged to the exhibitor concerned. Small packages may be hand-carried into the exhibit hall during the installation period.

6. Labor
Information regarding specific regulations that are applicable will be explained in detail in the service manual. Arrangements for labor can be made through the official exhibition service contractor at prevailing rates.

7. Installation and Dismantling of Exhibits
All installation of exhibits must be carried out on 9 January 2020, 8:00 a.m.–5:00 p.m. Any display material sent to the exhibit hall but not set up by 5:00 p.m. on 9 January will be installed by the decorator at the exhibitor’s expense. Space not occupied by 5:00 p.m. will be subject to forfeiture to the exhibitor who may be resold, reassembled, or used by the Modern Language Association. Dismantling of exhibits must be completed on 12 January 2020, 1:00–5:00 p.m. No exhibit shall be erected after the exhibition opens or dismantled before the official closing time. It is the responsibility of the exhibitors to see that all of their materials are ordered to, and removed from, the exhibit hall by the specified deadlines. Should the exhibitor fail to remove the exhibit, removal will be arranged by the Modern Language Association at the expense of the exhibitor. Exhibitors must notify the Modern Language Association no later than 25 November 2019 that they will use an outside contractor, and they must supply the contractor’s name, address, and supervisor in attendance. Outside contractors include, for example, installation and dismantling companies, photographers, and security. Outside contractors must supply the Modern Language Association no later than 25 November 2019 with the names of exhibiting companies for which they have requests to work, the names of the personnel the outside contractor will employ, and the appropriate insurance certificates. If exhibitors have not provided this information and the appropriate insurance certificates, they will not be allowed to set up their booths.

8. Electrical Regulations
All electrical equipment or apparatus and wiring must be fireproofed to meet the requirements of the City of Seattle Fire Department and the fire marshal. Affidavits attesting to compliance with the fire department’s regulations must be submitted when requested. No combustible materials shall be stored in or around exhibit booths.

9. Noncompliance
In the event of any violation of the use of exhibits, the Modern Language Association shall have the right to require the exhibitor to withdraw forthwith from participation in the convention, the exhibitor will lose points in the MLA point system, and booth space rent will not be refunded.

10. Selling on Exhibit Floor
Selling on the floor is permitted in the exhibit hall. All exhibits must comply with all association, state, and local laws. Exhibitors are responsible for submission of sales reports and sales taxes to the State of Washington. Detailed information about selling on the exhibit floor will be included in the exhibitor service manual through the official exhibition service contractor’s Web site.

Cancellation of Exhibit Contract
1. Cancellations
If an exhibitor is forced to withdraw from participation by 29 August 2019, all sums paid by the exhibitor less a $100 service fee will be refunded. No refunds will be issued after 29 August 2019.

2. Failure to Pay
Failure to remit payment for the booth rental by 29 August 2019 constitutes cancellation of the contract and the space will be subject to resale without refund.

Liability
1. Security
The Modern Language Association will provide guard service on an around-the-clock basis from the beginning of installation through the conclusion of dismantling, but the furnishing of such service shall not be construed as an assurance of obligation or duty with respect to the protection of exhibitors’ property, which shall at all times remain in the sole possession and custody of each exhibitor.

2. Responsibility of the MLA, the Official Exhibition Service Contractor, and the Exhibit Facilities
The exhibitor assumes entire responsibility and hereby agrees to protect, indemnify, defend, and save the Modern Language Association, the official exhibition service contractor and the Washington State Convention Center and its employees and agents harmless against all claims, losses, or damages to persons or property caused by or arising out of or caused by the exhibitor’s installation, removal, maintenance, occupancy, or use of the exhibition premises or part thereof, excluding any such liability caused by the principal negligence of the Modern Language Association, the official exhibition service contractor and the Washington State Convention Center, or by acts of God, or by other events beyond the control of the MLA.

In addition, the exhibitor acknowledges that the Modern Language Association, the official exhibition service contractor and the Washington State Convention Center do not maintain insurance covering the exhibitor’s property and that it is the sole responsibility of the exhibitor to obtain business interruption and property damage insurance covering such losses by the exhibitor.

The Modern Language Association shall obtain and keep in force during the term of the installation and use of the exhibit premises policies of Comprehensive General Liability Insurance and Contractual Liability Insurance insuring and specifically referring to contractual liability set forth in the preceding paragraph hereof, in an amount not less than $1,000,000 Combined Single Limit for personal injury and property damage.

3. Show Attendees and Exhibit Staff
Admission to the exhibition during show hours will be available only to registered attendees, guests with appropriate passes, and exhibitor staff of at least 18 years of age. Badges and passes will be required to obtain entrance into the exhibition. Admission is restricted to exhibitor staff during set-up and teardown. The Modern Language Association makes reasonable attempts to attract quality attendees to its exhibition but does not guarantee specific volumes of traffic or levels of qualification. Traffic by any given booth is a function of that particular exhibit and not the responsibility of the Modern Language Association.

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